Government and Social Media

Social Media Strategy

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Agenda

- Introduction
- Government and Social Media
- Barriers to overcome
- Planning Process for Government Social Media
 - People
 - Objectives
 - Strategy
 - Technology
 - Metrics
- Summary

What is Social Media?

"SOCIAL MEDIA describes a new set of internet tools that enable shared community experiences, both online and in person."

Source: http://walksquawk.blogs.com

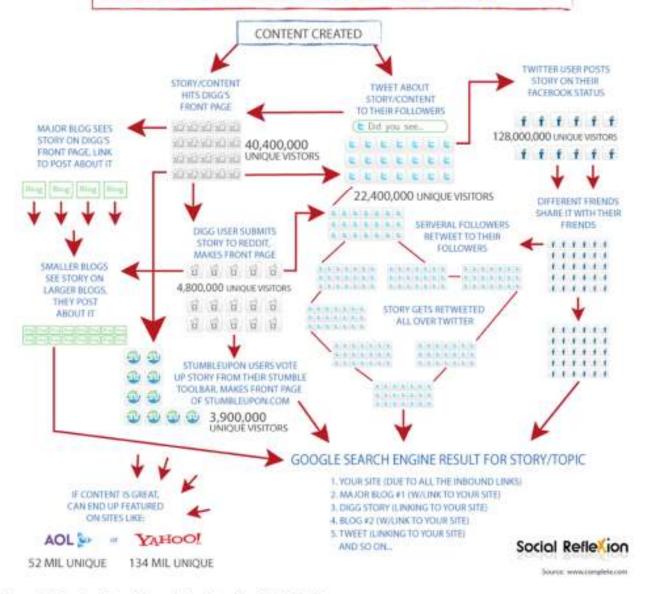
The Social Media and Public Web Site





The Conversation Prism by **Brian Solis** and **JESS3**

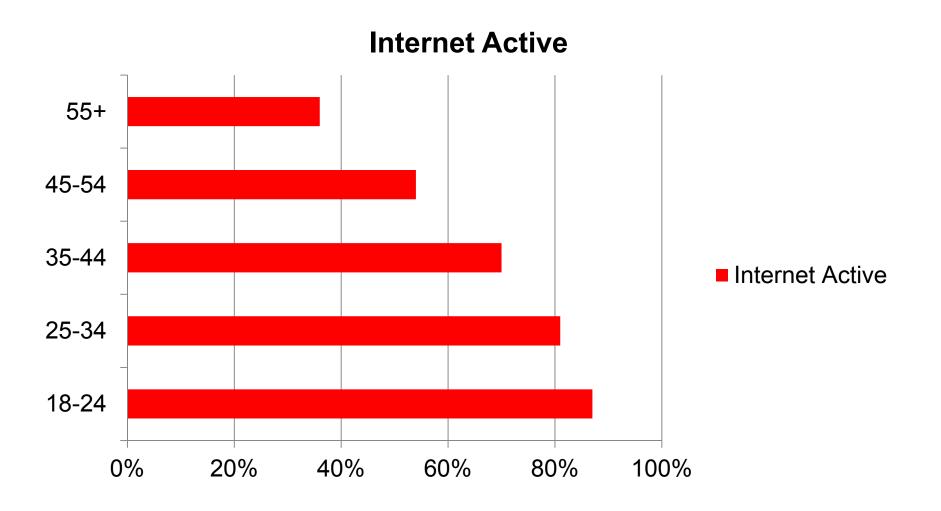
THE SOCIAL MEDIA EFFECT



Cool Visual Marketing Graphics for Social Media

To influence the buzz in social media you have to have a good campaign. Infographic World experts help you develop a cool visual marketing graphics to enhance social media presence.

The future of participation



Source: Forrester research as previously

Government and Social Media



- More accessible process
- More participative public policy
- Broader influence in policy outcomes
- Government closer to governed



Increased political legitimacy

Government and Social Media



Government will become more engaging, participative, democratic and transparent.

Sharing, opening up the decision-making process, forging new relationships are the foundations of 21st-century government.



Governments will benefit by adopting progressive new approaches to social media and the indirect, intimate influence it has on various publics.







Aankondigingen afgelaste werkzaamheden van 2 november 2012

 A4: afgelaste werkzaamheden ter hoogte van knooppunt Burgerveen; 2-5 november

2. A7: afgelaste werkzaamheden ter hoogte van Groningen-West; 4 november

3. A9: afgelaste werkzaamh...See More

See Translation



van A naar Beter November 2 🚱

Aankondingen werkzaamheden van 2 november 2012

1. N99: volledige afsluiting tussen De Kooy en Den Oever;

5-16 november

2. A6 Urk-Almere: afsluitingen wegdelen en op- en afritten; 5-30 november

3. A16 richting Rotterdam: afsluiting afrit Br...See More

See Translation



Barriers to overcome

- 1. Language of Engagement
- 2. Technology
- 3. Bureaucracy
- 4. ICT Skills & Training
- 5. Political Regimes

1. Language of Engagement



Listening (NOT Preaching)

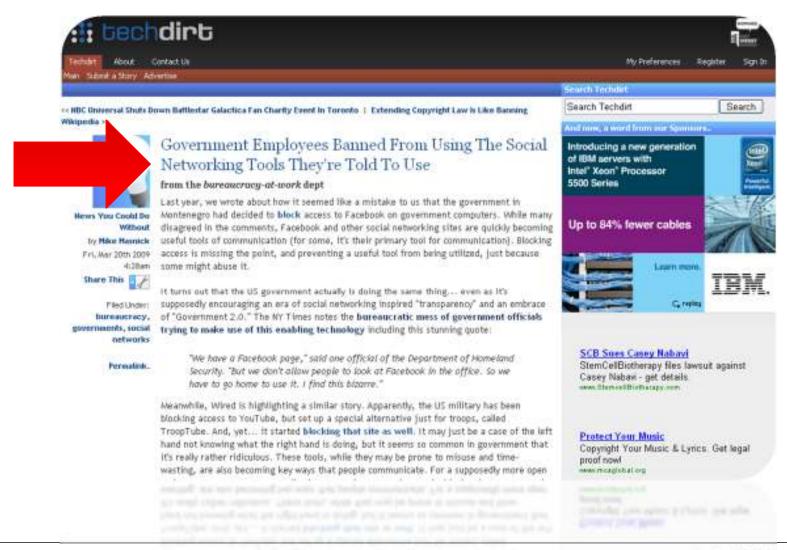
Right TONE

Right ACTIONS

ENGAGEMENT vs Bullying

PERSONAL vs OFFICIOUS

2. Technology



3. Bureaucracy



- 1. หลักลำดับขั้น (Hierarchy)
- 2. หลักความรับผิดชอบ (Responsibility)
- 3. หลักแห่งความสมเหตุสมผล (Rationality)
- 4. การมุ่งสู่ผลสำเร็จ (Achievement orientation)
- 5. หลักการทำให้เกิดความแตกต่างหรือความ ชำนาญเฉพาะด้าน (Differentiation, Specialization)
- 6. หลักระเบียบวินัย (Discipline)
- 7. ความเป็นวิชาชีพ (Professionalization)

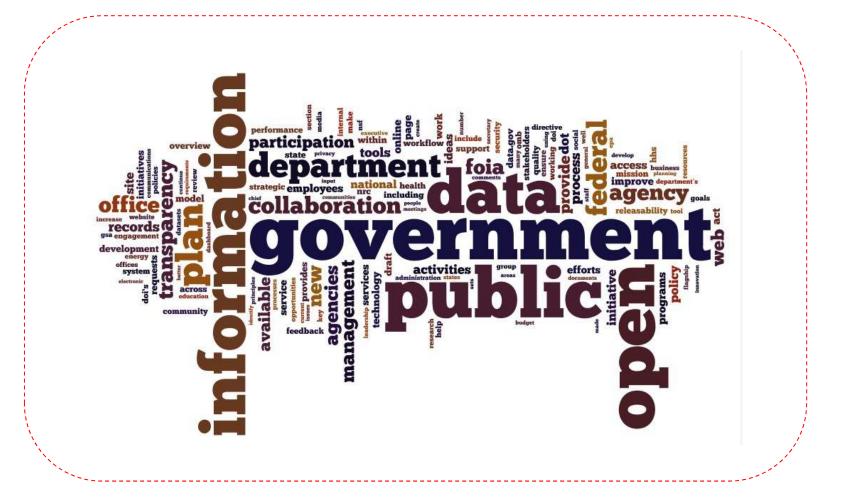
แนวคิดทั้ง 7 ข้อ เป็นสิ่งที่ดี แต่ต้องปรับให้เข้ากับยุคสมัย

4. ICT Skills & Training



Is your team comfortable with social technologies without: protocols, security, copy-writing, policy and more??

5. Political Regimes



Planning Process for Government Social Media

Planning Process for Government Social Media

• Profile target 'customer' groups Understand target groups social activities • Identify inner champions (senior policy officers, IT, Communications people) People Set clear policies and goals Choose from: listening, talking, energising, supporting, embracing **Objectives** How do you want relationships with target groups to change? How can you 'curate' conversations? 3 Strategy How can you secure internal and external buy-in? Select appropriate social media tools to support strategy 4 Technology Benchmark Tools 5 • ROI

Customer Participation tools

Metrics

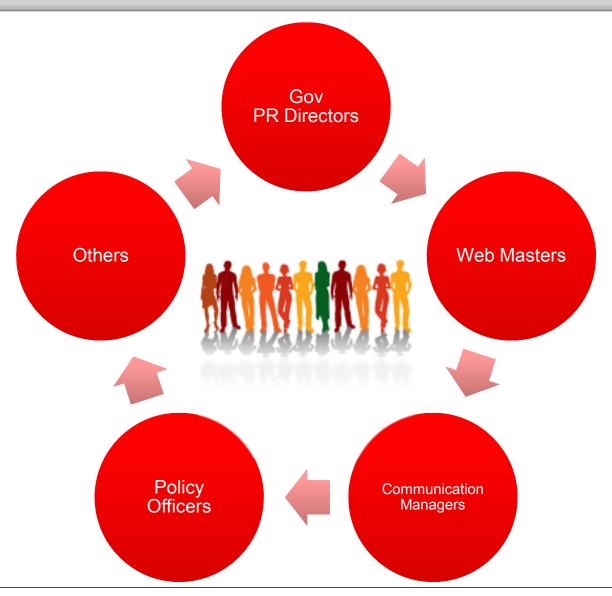
Behind every press release, web page, and social networking account is a PERSON

Hiding behind organisational brands and protocol reduces the authenticity and transparency associated with new groundswell.

Start by looking for **INFLUENCERS**

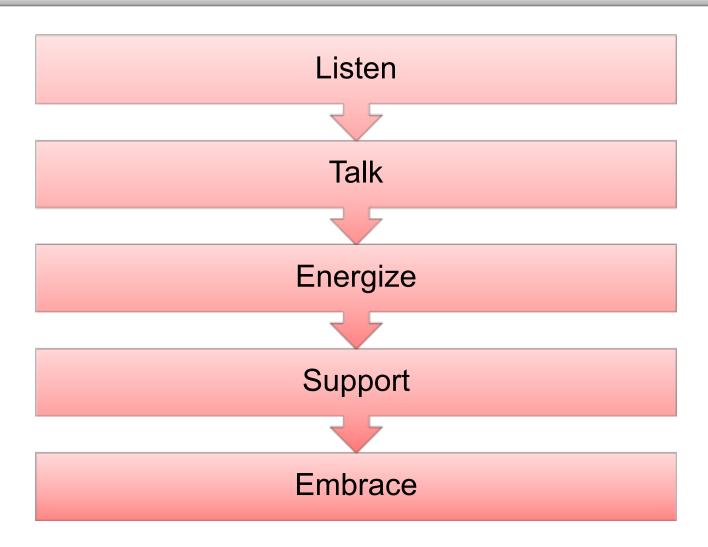
Who are the influencers?

Category	Who they are	Channels of influence	What they are called
Formal position of authority	Political/ Government leaders/ staff business leaders	Laws & Regulations Decision & Spending Authority Top-down directives	Opinion Leaders Decision makers C-suite
Institutional/ subject matter experts	Academics/scientists Industry analysts NGO leaders Consumer activists	Academic journals Traditional media New media Social media	Experts Mavens Analysts Critics
Media elite	Journalists Commentators Talk show hosts	Traditional media New media Social media	Talking heads Columnists Politicos
Cultural elite	Celebrities Designers Artists Musicians	Traditional media New media New styles/products Social media	Trendsetters Taste makers Creators Starters
Socially connected	Neighbourhood leaders Community group members Online networkers Business networkers	Personal relationships Email lists Social gatherings Social networking websites Social media	Mavens Starters Connectors Spreaders Hubs Alphas





2. Objectives



3. Strategy



Develop the right messages, on time, in the right tone, to the right people

Do not jump into social streams without having anything to say.

It's not about the technology.. more about the way that it's used

3. Strategy

Governments can put social media to strategic use

Share real voices and stories to bring the mission to life

Demonstrate widespread public support for an issue

Be findable by staff who are the first point of research for any policy or legislation

Activate the most passionate voices internally and externally to promote an agency's mission

Own Google search results to manage negative comments or content on a particular issue or policy

4. Technology

Decision-makers cannot make informed choices about the use of social media until they or their staffs have personally had experience with this technology



5. Metrics

Everything can be measured.. But measure the right stuff!



Quantitative Metrics

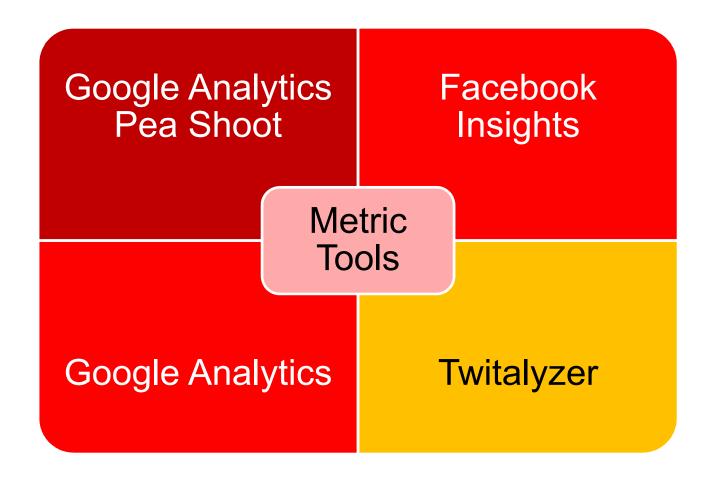
- Polls
- Satisfaction Indexes
- New Followers
- New Subscribers
- And more...

Qualitative Metrics

- Satisfaction
- Loyalty
- Authority
- Interaction
- Influence
- Signal
- Generosity
- Velocity
- Clout

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5. Metrics



Summary

Simplifies networking and **ENGAGEMENT Accelerates RESEARCH** Identifies **INFLUENCERS** in useful niches Provides **MECHANISMS** for combating negative publicity and PR **MEASURES** public sentiment to help inform public policy Provides live broadcast coverage of niche events Can be **measured** for ROI purposes Can save money

References

- Open Governments, 2013, Dr Gege Gatt & Alex Grech
- Social Media: Strategy & Tools, 2012, Marieke Hensel

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Thank you very much.